



## Senior Investment Advisor

### **AGRI3 Fund**

AGRI3 Fund is a fund established in partnership by Rabobank and UN Environment Programme to scale up commercial finance to support large scale sustainable agriculture, whilst protecting and restoring forests and improving rural livelihoods. Current committed funding partners are the Dutch Ministry of Foreign Affairs and Rabobank for a total amount of USD 80 million.

The mission of AGRI3 Fund is to mobilise additional public and private capital at scale, including commercial banks, development finance institutions, impact investors and institutional investors to support sustainable land use and avert deforestation.

The Fund aims to provide guarantees and subordinated loans to commercial banks (“Partnerbanks”) and other financial institutions to mobilise capital by de-risking and catalysing investment propositions in order to 1) Prevent deforestation and stimulate reforestation; 2) Contribute to sustainable and efficient agricultural production and 3) Improve rural livelihoods. The Fund is supported by a separate dedicated Technical Assistance Fund that can provide grant support to further enhance the impact of the AGRI3 Fund.

### **Fount**

FOUNT (fount.eu) is an impact advisory and investment firm, active in shaping innovative business solutions in impact sectors in emerging markets that combine demonstrable social and environmental impact with adequate financial return.

FOUNT offers high quality strategic advisory services to a variety of clients (incl. development banks, commercial banks, governments, NGOs and corporates) and fund and investment management services for blended finance impact funds.

FOUNT currently provides services to three innovative investment initiatives: BIX Capital (cookstoves, water), Good Fashion Fund (sustainable fashion) and Agri3 Fund (sustainable agriculture and reforestation).

### **Role and Activities**

AGRI3 Fund is seeking a Senior Investment Advisor to strengthen the investment team of the fund. The Senior Investment Advisor is a key member of the investment team and will support the team in executing a pipeline of potential transactions for the fund with new and existing partner institutions as well as developing and expanding the dealflow with these institutions. This will include sourcing, structuring, due diligence, negotiation and conclusion of AGRI3 transactions in close cooperation with Partnerbanks and end-clients. Transactions will be global with a focus on middle and lower income countries.



This role is based in Amsterdam, the Netherlands. The position involves regular travel to project sites in developing countries (including but not limited to Brazil, India, Indonesia and the African region).

Besides a competitive salary, we offer you an opportunity to (further) develop your career in impact investing in a diverse role in an innovative fund. The role offers great opportunities for people committed to achieving environmental and social change through private sector investment. You will be operating in a small and diversified team of professionals that allows you to take ownership, show initiative and gain diverse experience in different aspects of impact investing.

### **Specific tasks and responsibilities:**

#### Transaction sourcing and structuring

- *Develop deal pipeline with AGRI3 Partnerbanks* by identification of potential AGRI3-projects in partner portfolio, negotiating potential deal structures, identifying potential technical assistance opportunities and exploring other forms of cooperation
- *Structure and negotiate AGRI3 guarantee conditions and impact targets* with the Partnerbanks and end-clients

#### Transaction assessment

- *Carry out financial, commercial and technical assessment of potential transactions* in close cooperation with the AGRI3 Investment team and work closely with the E&S team on environmental and social analysis and impact KPI's
- *Regular liaison and meetings with Partnerbanks* on business development and deal acquisition, deal conclusion and monitoring; support on onboarding new Partnerbanks
- *Conducting background research* to support investment analysis
- *Manage the transaction process*, ensuring an efficient, timely and well documented process
- *Drafting investment documents* including the drafting of Investment memos to the Investment Committee

#### Portfolio monitoring

- Support and oversee the monitoring of the performance of the existing client portfolio, together with supporting members in the team
- Report and provide updates on the performance of the portfolio to the Fund Manager and other fund governance bodies as required

#### Other

- The Senior Investment Adviser is member of the AGRI3 team with a clear focus on the AGRI3 Fund and is located in the Netherlands.
- The Senior Investment Advisor will work in close cooperation with the other members of the team and will provide support and coaching to the more junior team members
- The candidate will have regular interactions with other AGRI3-partners for knowledge sharing, support, networking and inspiration & fun
- The Senior Investment Adviser reports to the Investment Director of the AGRI3 Fund



## **Background and Profile:**

### Essential

- Minimum of 7 years' relevant experience working in development finance/impact finance sector in an international environment of which several years of experience in investment management, deal sourcing & structuring and/or other commercial roles
- Master's in economics, finance or equivalent experience
- Self-starter, capable of liaising with several different partners and stakeholders
- Strong analytical, organisational and process management skills
- Pragmatic, flexible and capable of working on several assignments at the same time
- Excellent written and spoken English
- Must have the right to live and work in the EU

### Desirable

- Experience working in the fields of sustainable agriculture and/or forestry, or proven strong interest in this
- Experience working in the Latin American/South East Asian regions
- Ability to undertake frequent travel
- As we aim for diversity in the team, a female candidate would be desirable

### **Further details:**

- Availability: minimum 4 days per week
- Start: March 1<sup>st</sup> 2022, initially 1-year contract
- Location: Amsterdam (centre), The Netherlands

### **Applications**

Please send your motivation letter and CV to Financial Assets, Natasha Tanka, [nt@financialassets.nl](mailto:nt@financialassets.nl).